

## DIR Pricing for Services

Service Name	Service Description	Discount % off for DIR Customers
GIS Developer	A technical person specializing in GIS application development, from configuring ArcGIS tools to building custom web applications. Typically with a few years of experience.	6.00%
Senior GIS Developer	A technical person specializing in GIS application development, from configuring ArcGIS tools to building custom web applications. Typically with many years of experience. Can often do some architecture and application design as well.	6.00%
Software Engineer	A software developer with a background in writing various applications from web to mobile. Often with some experience in GIS applications, but focuses on custom builds.	6.00%
Senior Software Engineer	A senior software developer with more years of experience building a variety of applications including some GIS experiences.	6.00%
GIS Architect	A senior technical person that provides application and system architecture and design. Usually with many years of experience building and designing GIS applications. This role often oversees the building and delivery of GIS based applications to ensure technical alignment and quality of deliverable.	6.00%
Software Architect	Technical person responsible for software or system architecture. Often with experience in GIS and non-GIS based systems. This role often oversees the technical delivery of an application or project to ensure a high level of technical alignment and quality deliverable.	6.00%
Project Manager	Manages projects, task lists, schedules and client communications and deliverables ensuring that our staff is working on schedule.	6.00%
Graphic Designer	Provides graphic design resources, custom graphics, icons and other artistic elements that may be required during an application design or build.	6.00%

Contract Sales Threshold	Additional Discount	Total Discount
\$100,000-\$499,999	1.00%	7.00%
\$500,000 and above	2.00%	8.00%